



The *Interview* Company.com

63 INTERVIEW QUESTIONS

It is almost impossible to predict what you will be asked in an interview. There are some very common questions (such as the first two below) but dependent on the skill, experience and background of the interviewer second guessing questions is a tricky business.

The solution to this issue is to improve your overall interview technique. This ensures that regardless of the question you have been asked you should be able to find a suitable answer to it. This list of interview questions is therefore meant to aid practice and preparation but not as a prediction tool for the questions that may arise.

We have decided to include quite an extensive range of questions to illustrate the variety that is exhibited in an interview. We can almost certainly guarantee that every question on this list has been asked on an interview, somewhere in the world in the last couple of weeks...

- 1) What are your strengths?
- 2) What are your weaknesses?
- 3) What would you consider your development needs to be?
- 4) Why do you want to work for us?
- 5) Based on your research what do you think is most important to us as an employer?
- 6) Why do you feel you are suitable for this job?
- 7) What makes you better than the other candidates I am meeting?
- 8) Where do you see yourself in 5 years time?
- 9) What are your career objectives?
- 10) Do you feel you are better than me?
- 11) Give me an example of a time you were a member of a failing team and the steps you took to correct the situation?
- 12) Tell me about a time where you were asked to disobey company policy by a customer/colleague and the steps you took to action this?
- 13) What was/is the reason for leaving your previous/current employer?
- 14) Why do you think this (insert industry) is right for you?
- 15) In your career to date, where do you feel you could have done better?
- 16) What major mistakes have you made in your career so far?
- 17) Why are you a good team-player?
- 18) How have you dealt with difficult colleagues?
- 19) How have you handled difficult customers?



- 20) How do you react to change in the work place?
- 21) What is most important to you: your home life or work?
- 22) Tell me about a negative change you have experienced and the strategy you used to deal with it?
- 23) Sell me yourself in 5 minutes?
- 24) Is there anything you would like to know about us?
- 25) You organise a dinner party, if you could invite any 3 people currently alive or who have previously lived who would you invite and why?
- 26) Who are your idols?
- 27) What inspires you?
- 28) What do you most enjoy about your current job?
- 29) What do you hate about your current job?
- 30) If you were discussing your job with a small child how would you describe what you do?
- 31) What 5 things do you feel are important about this role?
- 32) What attributes do you think a successful (insert job) would exhibit?
- 33) Tell me why red is better than yellow?
- 34) Tell me about a time where you have had to motivate a colleague in the workplace? What strategy did you use to make them more effective?
- 35) Have you ever been dismissed or disciplined at work? What were the reasons surrounding this?
- 36) What are your thoughts to working in a structured environment?
- 37) Given that you have previously worked in a structured environment, how do you feel you will cope in a more fluid workplace?
- 38) What do/did you like about your current/previous manger?
- 39) What do you dislike about your current/previous manger?
- 40) How do you like to be managed?
- 41) What is your management style?
- 42) What is the worst job you have done in your career?
- 43) What made you choose the degree you did?
- 44) How would you manage poor performance?
- 45) What would your previous manager tell us about you?
- 46) What would your current colleagues say about you?
- 47) Why are you liked?
- 48) Do people respect you? Why?
- 49) Which five words describe you?
- 50) What are your hobbies?
- 51) What was the last book you read?
- 52) What newspapers do you read?
- 53) How have you improved in the last year?
- 54) Do you work well on your own?
- 55) Do you prefer autonomy in your position? If so how much? Why?
- 56) How can you contribute to the success of this company?
- 57) What is 63 multiplied by 5?
- 58) If I was to tell you I didn't like you how would you change my mind?
- 59) What steps have you taken throughout your career to be an active member of a team?
- 60) Don't you feel you are over/under qualified for this position?
- 61) What are your thoughts on the British monarchy?
- 62) Is Britain a world economy?
- 63) What are your salary expectations? Why do you think you are worth that amount?



About The Author:

The Interview Company.com is an interview and job application advice resource. We provide training on writing CVs and cover letters, interview technique and the whole caveat of ways you can ensure that your CV is seen by a potential employer.

We can also conduct mock interviews; much tougher than a standard HR interview, ensuring that you are well prepared for any situation you might face when applying for a job. For more information please consult our website: www.theinterviewcompany.com or call 0113 2777 583 to speak to an Advice Consultant. We offer competitive and affordable prices from £20.

